



## American Locker Meeting

George Niden, center, executive vice president of American Locker Co., Inc., a subsidiary of AVM Corp., told a managers' meeting that "the company is aggressively penetrating several new markets." Among those attending the three-day meeting held in Jamestown are, from left, William D. Creighton of Jamestown, vice president; John Baseinger of Los Angeles, Calif., west coast regional manager; Mr. Niden, Jamestown; Fred Dinkel of Jamestown, vice president; and Robert Carter of Toronto, Ont., general manager of the firm's Canadian operations.

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—Post-Journal Stafffoto

# American Locker Managers Hear Of Expanding Markets

George Niden, executive vice president of American Locker Co., Inc., a subsidiary of AVM Corp., told a recent gathering of managers in Jamestown that the company is aggressively penetrating several new markets.

"The U.S. Postal Dept., for example, is currently testing a system using American lockers to speed up deliveries of parcel post in high rise apartment and office buildings," he said.

Major cities like Dallas, Houston, Philadelphia, Boston, and Chicago are already involved in this development, he added.

Further expansion of American Locker's market includes bank vault installations; security checking systems in brokerage houses; and specialized lockers for safety securing evidence in police stations.

The annual conference, which took place April 4, 5, and 6, at the company's offices at Jones and Gifford Avenue, was attended by staff members from United States and Canada including regional managers and field sales managers from Boston, New York, Philadelphia, Atlanta,

Chicago, Dallas, Los Angeles, and Toronto.

American Locker Co., Inc., which was formed more than 40 years ago, is acknowledged as the leading producer of self-checking security lockers, with installations in virtually every major airport and bus terminal throughout the United States and Canada, as well as in recreational areas.

According to Mr. Niden, the company is also currently engaged in establishing markets in Europe and in South America.