

# Glue Warranty Declared Not Trade Practice

## Other Companies' Men Defend Arabol In Fancher Suit

Little Valley.—That it is contrary to the practice and custom of the adhesive industry to warrant the products it offers for sale, was related in Supreme Court Wednesday by Harold R. Callahan of Flushing, for 13-years assistant sales manager of the Paisley Products Co., Inc., of New York. He testified in behalf of the Arabol Manufacturing Co., of New York, defendant in a \$500,000 suit for damages brought by the Fancher Furniture Company of Salamanca, claiming that glue it bought from the New York concern was defective and permitted thousands of expensive dining room furniture pieces to fall apart at glued joints.

### Other Suits Pending

First reference to other suits pending came when Clayton M. Smith of Buffalo, trial counsel for the plaintiff, asked Mr. Callahan, "Do you know there are many suits pending over the country by furniture companies?" Receiving an affirmative reply, Mr. Smith pressed, "Does that knowledge affect your statement about non-warranty?" Mr. Callahan rejoined, "Certainly not, sir."

Learning that the witness belonged to the National Association for Adhesive Manufacturers and attended most of the conventions, Mr. Smith asked, "Was the question of non-warranty discussed at any national meeting since 1947?" The witness answered that the subject had not been discussed since 1947, but was before then.

A young research laboratory owner from Valley Forge, Pa., was called by Defense Counsel Ulyses S. Grant to relate tests the chemist made with Arabol glue GRB-10, of which the plaintiff complains. Frank C. Jobson, Jr., testified he buys GRB-10 and after adding two ingredients, markets the resulting product under his own name as a household cement. He made preliminary tests in April 1947 with GRB-10 using yellow pine, oak and mahogany wood pieces, he said. Each bond failed to separate under hammer blows until the wood itself tore, the witness said.

When questioned by Mr. Smith, the witness said he held no academic degrees, but had studied chemistry three years. He did not define several tech-