

# Local Firm Opens West Coast Sales

Union-National, Inc., manufacturer of upper price bracket bedroom and dining room groupings, has expanded its sales territory to the west coast.

Aldor M. Nord, president, announced the company has opened a show room at 9000 Beverly Boulevard, Los Angeles, Calif.

Robert N. Barker, in charge of the company's Philadelphia, Pa., show room, has been transferred to the west coast. His territory also includes Southern California, Arizona and Nevada.

William R. Leonard, a Jamestown native, has been transferred from the Cleveland, Ohio, territory, to succeed Mr. Barker in Philadelphia. Mr. Leonard's territory includes Maryland and Washington, D.C.

Stanley T. Cocheo, 3349 Sylvanhurst Road, Cleveland, Heights, succeeds Mr. Leonard in Cleveland.

The Cleveland territory includes Michigan and Indiana.

Mr. Cocheo was formerly associated with Cocheo Bros., New York City, upholstered furniture manufacturer, and Bart Furniture Co., Grand Rapids, Mich.